



Star Partner

The Bull NetApp Partnership

The alliance of Bull, a leading European storage integrator, and NetApp, leader in storage technology innovation, delivers customized storage solutions that help you accelerate business breakthroughs and achieve outstanding cost efficiency.

Meeting your Data Management Challenges

Integrator of storage solutions, Bull StoreWay delivers a unique combination of expertise, methodology and partnership to accompany its customers in the definition and implementation of storage strategies that manage, protect and leverage their data according to their specific needs and budget.

The solutions designed and deployed by Bull StoreWay respond to the major storage challenges of today including storage for virtualised server environments, archiving and legal compliance, data protection and disaster recovery and storage cost-optimisation.

The Bull StoreWay value proposal is based on three key benefits: the preservation of information assets, risk management, and cost reduction.

Experience and Expertise

With over five years of partnership with NetApp, Bull has delivered innovative solution built on NetApp technologies to organisations of all sizes and in sectors of activities throughout Europe.

NetApp STAR Authorised Reseller

As a worldwide NetApp STAR partner, Bull are at the forefront of integrating NetApp technology into storage solutions providing innovative solutions to the data management challenges of IT organisations.

NetApp certified Support and Services

- ASP Authorized Support Partner
- APSP Authorized Professional Services Partner

With certified NetApp support and services available through over 100 Bull service centres, Bull experts provide a full range of NetApp architecture design, implementation and support services



Platinum Partner
Support Certified

STOREWAY PARTNERS



Architect of an Open World

Solutions built on the renowned NetApp FAS technology

Bull resells NetApp FAS storage systems and software features as standard catalogue product in over 50 countries

- FAS6000 Series: versatility, scalability, and reliability for the largest enterprise applications and most demanding technical workloads
- FAS3100 Series: flexibility, performance, availability, and responsiveness to growth
- FAS2000 Series: management of growing, complex data in dispersed departments or remote locations
- Software features including SnapLock, SnapMirror, SnapVault and MetroCluster

NetApp technology innovation

NetApp unified storage architecture provides the most flexible and scalable storage and data management platform in the industry.

The unified NetApp storage architecture uses just one set of software and processes across all tiers of storage. This lowers administrative costs and makes it easier to deploy new capabilities across your enterprise.

All NetApp storage systems are configured with the Data ONTAP operating system. A single process for activities such as installation, provisioning, mirroring, backup, and upgrading is used throughout the entire product line, bringing simplicity to complex enterprise data management.

The experience to manage the most demanding storage environments



Objective, 100% availability

e-merchant, a part of the Fotovista group, provides a complete European e-commerce platform delivering webstore, merchandising, traffic generation, payment, customer care and fulfillment services for brands including Pixmania, Bouygues Telecom, Universal Mobile, PC World, Dixons and Curry's.

e-merchant needed to ensure 100% availability, deliver the performance to absorb peak loads, and to manage high growth of data volumes for customers such as Pixmania - the number 1 consumer electronics e-commerce web site in Europe, active in over 26 countries, and processing over 3 million order each year for more than 6 million customers.

Bull's Serviware subsidiary delivered an innovative solution based on NetApp FAS6000 storage arrays using NetApp MetroCluster and snapshot technologies to replicate critical data over 40km between data centers, meeting e-merchant's Service Level requirements.

Objective achieved!

Expertise to accompany you throughout your storage projects

A complete range of services

StoreWay manages all aspects of the storage project lifecycle, from audit and strategic consulting, TCO & ROI analysis, proof of concept, implementation, migration, and support.

Bull provides a single point of contact for all IT infrastructure needs. With the GlobalCare HA999 service, StoreWay can commit on storage infrastructure availability.

StoreWay Excellence Center

Based in Grenoble France, the Bull StoreWay Excellence Center is an international customer resource and pole of expertise in all aspects of storage infrastructures, working closely with partner engineering organisations.

Equipped with multi-vendor storage labs, the SEC provides customer demonstrations, architecture design, proof of concept testing, and technology briefings and training.



For more information

To learn more about StoreWay solutions, visit www.bull.com/storage or contact your Bull sales representative.

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