Measure IT infrastructure maturity, align the infrastructure with business SLA requirements, and optimise costs.

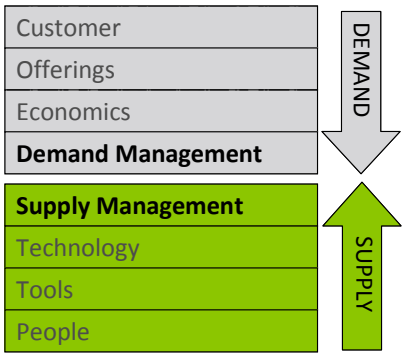
Bull StoreWay Storage Assessment Services

STOREWAY SERVICES

All IT departments are under pressure to increase their contribution to the success of the business they support. Inevitably this will involve reducing costs, improving service delivery, and enhancing agility and responsiveness. Increasing requirements from a more demanding, more knowledgeable user base, brings ever larger challenges each year. It's often very difficult to know where to apply limited resources to try and improve any of these factors.
Bull Storage Assessment Services, in partnership with GlassHouse Technologies, are designed to help IT organisations identify the activities that will provide the greatest improvement in maturity, and then deliver detailed recommendations on how to achieve defined goals with a quantifiable Return on Investment.

Bull StoreWay Storage Assessment Services combine storage expertise, methodology and tools to provide pragmatic advice and rapidly measurable benefit through short and focused service engagements:

- **GPS** is a one day assessment that measures the global maturity of an IT organisation through key measurement criteria to identify the activities that will provide the greatest improvement in maturity;
- **COMPASS** assessment services follow on from GPS to perform a detailed analysis of the current environment and provide recommendations to optimise the alignment of the IT systems with business SLA and cost constraints.



The GPS Global Survey

GPS delivers an assessment of the current state of maturity and proposes a target based on the industry, scope and scale of the organisation. In addition GPS provides a prioritised project roadmap that will enable the customer to achieve the proposed target state whilst indicating projects with the highest ROI.

Maturity is assessed using the Bull/GlassHouse model of an IT Services Organisation. This 8-element model considers maturity from the perspective of a services supply chain. The management elements found in generic models have been distinguished into demand management and supply management.

Experienced vendor-independent professionals utilise a proven methodology and a collaborative approach to assess current levels of maturity and to determine the degree of risk, cost and user satisfaction.

GLASSHOUSE

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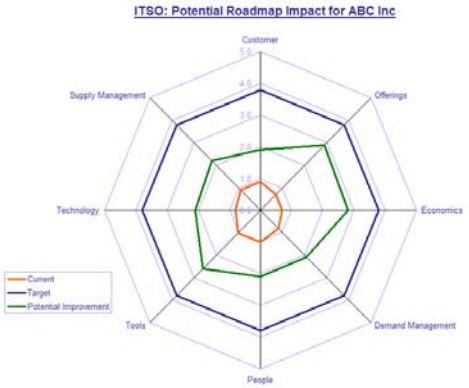
Measuring storage infrastructure maturity with GPS

The GPS engagement covers the following areas of the customer's organisation:

- Current levels of staffing and organisation
- How IT is currently managed
- Use of current management tools
- How the data life cycle is understood/maintained
- Alignment of current SLA levels with business requirements



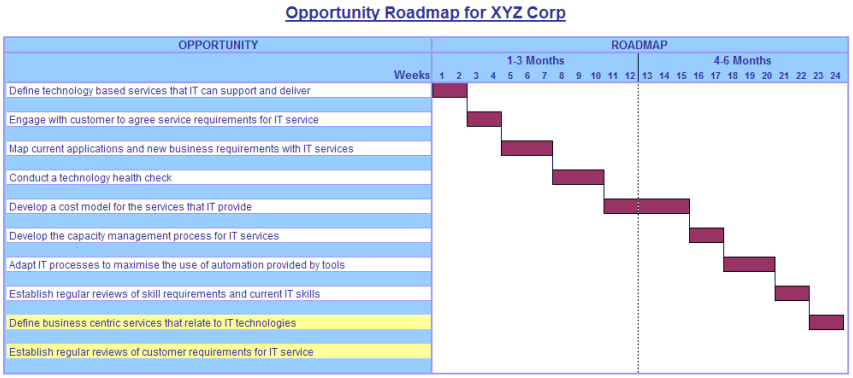
The output of this engagement establishes:

Current and target maturity

- Prioritised set of improvement activities
- Potential resulting maturity
- Current capabilities and tool usage

Potential cost savings through:

- Application alignment
- Growth avoidance
- Organisational efficiencies



Taking the next steps with COMPASS assessment services

Based on the output of the GPS assessment and a prioritised opportunity roadmap establishing improvement activities, COMPASS delivers a panel of services that provide a snapshot of current capabilities and specific recommendations with a quantifiable ROI.

Addressing areas such as Storage Optimisation and Backup and Recovery, COMPASS services include:

- **Storage Impact Analysis** is a comprehensive evaluation that provides experienced independent analysis and recommendations for the current storage environment.
  A practical prioritised action plan is designed to improve efficiency and utilisation of existing storage infrastructure assets.

- **Storage Technology Modernisation** helps organisations make rational and sound decisions for new technologies supporting storage infrastructure and leverages proven methodologies to build reference architecture, and rationalise ROI for the modernisation and tech-refresh of storage environments.

Clients benefit from an improved understanding of costs savings opportunities, ways to reduce risk and improve optimisation.

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